

MICHAEL MAJOR

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BAR ADMISSIONS, LANGUAGES & INTERESTS

- Admissions: Colorado Bar #53587, US District Court District of Columbia #CO00120, Wisconsin Bar #1075569 and Patent Bar #63817.
- Fluent in English, German and Polish.
- Mentor to disadvantaged youth, contributor to community foundations, avid mountain biker, skier, traveler.

POSITIONS

2014- PRESENT POWERFUL COMPLIANCE, LLC

ATTORNEY

Vail, CO

Aftermarket and OEM Engines and Engine Powered Products: Secure and maximize market access. Advise and audit regulatory and commercial matters for manufacturers, retailers, importers, distributors and fleet users. Defend against enforcement actions, limit risk and scope of investigations. Develop compliance plans, negotiate settlement agreements, maintain government relations to U.S. EPA, California Air Resources Board, US DOT (NHTSA), China Ministry of Environmental Protection, European Union, Environment Canada. Source components and finished products from Europe and China from contract through customs. Perform merger and acquisition diligence.

Import/Export/Trade Compliance: Support foreign manufacturers in government procurement and import.

Material Standard and Product Compliance: Establish and implement restricted substance (RoHS, REACH, TSCA) and corporate governance compliance plans. Review products and serve on internal review committees.

EPA Renewable, California Low Carbon and European Union Low Carbon Fuel Standards: Represent fuel, energy and sequestration producers, trade associations, consumers and vehicle manufacturers.

Register/generate/monetize environmental attributes (RIN, LCFS, carbon offset, etc.). Contract for renewable fuel offtake, origination, dispensing, facility development, financing. Lead interface to financing, regulators, auditors and national laboratories. Prepare insurance claims, attribute valuation models for investment and sale, structure for Inflation Reduction Act benefit.

Facility and Industrial Permitting: Secure and maintain local, State and U.S. EPA air, water (stormwater, industrial discharge, pretreatment) and operating permits for energy producers. Secure public-private funding.

2010 - 2014

KOHLER ENGINES/GLOBAL POWER GROUP

MANAGER

Kohler, WI

Through roles of increasing responsibility, harmonized government relations, regulatory compliance and product development across an international team (USA, China, Italy and India) of direct reports. Served as Engines division Sustainability Champion (operations and product) for Kohler Co.'s *Design for Environment* initiative; established eco metrics, life cycle assessment models, internal education, supplier outreach, idea harvesting program and reporting templates.

Developed product roadmaps to technical, regulatory, performance and cost requirements. Represented Kohler Co. in Truck and Engine Manufacturers Association - Director; OPEI - Chair; Euromot - Representative.

2009-2010

STATE OF WISCONSIN GRANT SPECIALIST-ADVANCED/ENERGY SERVICES

Madison, WI

Secured American Recovery and Reinvestment Act funding for energy efficiency improvement and expansion projects for public sector customers. Developed and reviewed project proposals, verified renewable energy generation and energy consumption reduction estimates, represented customers, processed grants.

SUMMER 2008 & 2007

SNELL & WILMER L.L.P Irvine, CA &

BOYLE FREDRICKSON S.C

Milwaukee, WI

Intellectual Property Summer Associate. Prepared utility patent applications, cases for Accelerated Examination and responses to Office Actions. Drafted patentability and right to practice opinions.

2004 - 2006

TOYOTA RACING DEVELOPMENT PERFORMANCE DEVELOPMENT ENGINEER

Costa Mesa, CA

Modeled, tested and optimized IndyCar and NASCAR V8 cylinder head, intake and exhaust systems.

EDUCATION

2006 - 2009

J.D., University of Wisconsin Law School, May 2009

Study Abroad - University of Giessen School of Law, Germany, German and English lectures, Fall 2008

2008 Giles Sutherland Rich Moot Court Competitor

2003 - 2004

M.S. Mechanical Engineering, University of Wisconsin-Madison, August 2004

Thesis title: MEMS Micro-Nozzle Laser Welding Studies

Focused coursework on engines, energy systems, combustion and thermodynamics.

1998 - 2003

B.S. Mechanical Engineering, University of Wisconsin-Madison, May 2003

Study Abroad - Technical University of Vienna, Austria, German lectures, March - December 2000

REPRESENTATIVE EXPERIENCE

REPRESENTATION AND COUNSEL ON REGULATORY, TRANSPORTATION AND POWER MATTERS

- Develop and implement corporate compliance plans to U.S. EPA, NHTSA, CARB, China Ministry of Environmental Protection, European Union, Environment Canada, restricted substance, and corporate governance standards.
- Represent transportation labs, ride share operators relating to autonomous vehicle deployment before municipal and state governments.
- Establish biodigester and renewable energy permitting and grant strategy.
- Defend against Citizen Suits, EPA Enforcement Action, and CARB Enforcement Action.
- Prepare supplier and customer agreement terms.
- Define, prepare, and submit Agency specific Self-Disclosures, Investigations, Corrective Actions and Recalls.
- Negotiate penalties, Consent Decrees/Orders and Settlement Agreements.
- Conduct pre- and post-acquisition environmental compliance analysis.
- Author interpretation, guidance, statements and presentations for customer, press, and internal use.
- Audit manufacturers, retailers, inventory, and suppliers.
- Develop and implement Emission Defect Investigation and Reporting processes.

PRODUCT DESIGN REVIEW

- Provide “Good Engineering Judgment” guidance for vehicle, equipment, and component development.
- Determine applicable safety and performance standards.
- Coordinate, review and approve external testing and reports.
- Develop internal engineering standards.
- Develop supplier, manufacturer quality and manufacturing practices and performance.
- Educate and approve allowable features per Adjustable Parameter and Defeat Device requirements.
- Prepare supplier terms and qualify suppliers.

CERTIFICATION SUPPORT

- Secure On-Road, Nonroad and component EPA Certificates of Conformity and CARB Executive Orders.
- Maintain EPA VERIFY/CROMERR, CARB E-DMS and Chinese profiles (application interfaces).
- Coordinate, manage and review certification, confirmatory and performance testing.
- Agent for Service for reporting, tracking and record keeping.
- Negotiate alternative standards with regulatory agencies to accommodate existing and proposed products within current regulatory structures.
- Maintain manufacturer credit allowances (emission credits, Transition Program for Equipment Manufacturers).
- Coordinate, prepare for and host EPA Audits
- Provide international and less regulated market entry analysis.
- Secure National Security Exemption status.

IMPORT/EXPORT/TRADE COMPLIANCE

- Resolve EPA/CBP customs holds.
- Coordinate Foreign Trade Zone and CBP inspections activity.
- Consolidate and communicate evidence of conformity.
- Country of origin and marking determination.
- Secure waivers for DOT Buy America requirements and support